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2 CROSS-EXAMINATION

MR. EDWARDS: Mr. Grieco, as a point of 4 reference, let me point you to WorldCom Exhibit 3, which is your direct testimony on nonmediated issues, page 80.

MR. GRIECO: Page eight?

Eighty. This relates to MR. EDWARDS: issue IV-2, which is two-way trunking.

Am I correct that if WorldCom's proposal on two-way trunking is adopted, then WorldCom, in effect, will be dictating to Verizon when Verizon must use two-way trunks also?

MR. GRIECO: Could you say that one more 15 time?

> MR. EDWARDS: Yes, sir.

Am I correct that if WorldCom's position on two-way trunks is adopted, i.e. mutual agreement is not required--first, let me ask a foundation 20 question.

The basic dispute here is whether there 22 has to be mutual agreement regarding two-way

trunks; is that correct?

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MR. GRIECO: Yes.

MR. EDWARDS: And WorldCom's position is there need not be mutual agreement. It's basically WorldCom's right to use two-way trunks when WorldCom wants to; correct?

> MR. GRIECO: That's correct.

MR. EDWARDS: Am I correct, then, that the result of WorldCom's position or the result of 10 WorldCom's proposal is adopted, is WorldCom in effect is dictating to Verizon when Verizon must 12 use two-way trunks?

MR. GRIECO: Well, if you establish 14∥two-way trunks, both parties have to use them or 15 they are not two-way trunks. Am I missing 16 something?

MR. EDWARDS: So, WorldCom is dictating to 18 Verizon that it must use two-way trunks at the same 19∥time it's making its unilateral decision to do so; 20 correct?

MR. GRIECO: Yes, we would expect Verizon to use the same trunk we are to send traffic in

1 both directions.

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MR. EDWARDS: The other set of questions I have is with respect to issue IV-4. Let me refer you--I guess the easiest way to do this is let's look at the JDPL on this.

Do you have that?

MR. GRIECO: Yes.

MR. EDWARDS: I would ask you to turn to page 121.

MR. EDWARDS: Let me ask you to look at

MR. GRIECO: Okay.

1.1.4.2 of WorldCom's proposed language there. This language refers to the exchange of information regarding potentially hazardous or adverse environmental conditions; correct?

MR. GRIECO: Yes.

MR. EDWARDS: And would you agree with me that the parties have had some discussions 19 regarding that issue and have, I guess, an agreement that there ought to be an exchange of information regarding hazardous environmental conditions, but they disagree regarding the

contract language addressing that issue?

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MR. GRIECO: I believe that is correct. think there is just language in that particular section Verizon doesn't agree with.

MR. EDWARDS: All right. Now, let me ask you to look at 1.1.4.2. And under WorldCom's proposal, (reading) Verizon shall provide any information available to it regarding adverse environmental or other conditions involving a POI or the interconnection route.

Do you see that?

Yes. MR. GRIECO:

MR. EDWARDS: Is "interconnection route" defined anywhere?

It's not defined in that MR. GRIECO: section, and without reading the entire agreement, I couldn't tell you if it's defined anywhere else or not.

MR. EDWARDS: As you sit here today, do 20 you know what the interconnection route would be?

MR. GRIECO: I would think that would be anything that would prevent us from getting our

1 fiber into your building up to the point of 2 interconnection in the building, such as no conduit.

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Could it be the entire MR. EDWARDS: right-of-way, for example, that the interconnection facility is run on?

MR. GRIECO: I'm trying to think of a scenario.

I mean, typically we would build, you know, from our fiber from our facility to our end of the POI. We would be responsible for that. I'm not sure that--I think the issue is just being able to get it all the way there. When we get to your facility that we can get that fiber cable up into the building, that there is no asbestos or other environmental issues that would make getting our cable to the co-location cage hazardous to our employees or anything of that nature.

Well, actually, you raise, I MR. EDWARDS: guess, sort of what the issue is here. You're talking about the entrance facilities to the co-location cage; correct?

MR. GRIECO: I don't like to use the term "entrance facilities." That usually implies LEC building in the other direction.

MR. EDWARDS: I'm not going through Dr. Collins's little E and little F.

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The language that you have here, however, is not limited to co-location situations; correct?

MR. GRIECO: I would think we would want to know about any environmental conditions related to building a co-location for a POI or a co-location for any other purpose. I don't know that I can think of an issue with mid-span that would fall into this category, but --

MR. EDWARDS: Right. That's sort of my The issue--do you know whether the point here. environmental issues that WorldCom is trying to reach with this language are adequately dealt with in co-location tariffs and co-location agreements?

MR. GRIECO: I don't know what the 20 co-location agreements are. All I know is any time we are in a situation where we have no control over the environment, we want to know what exists out

there, any information that may be available by the ILEC who does have control of that environment that we are informed of what that information is.

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MR. EDWARDS: Would you agree with me that if the concerns regarding environmental conditions are adequately dealt with with respect to the governing procedures and documents for co-location, that there is not -- there is no necessity to address that issue with the detailed language that WorldCom 10 has proposed for the Interconnection Agreement?

MR. GRIECO: I don't know. I quess I would have to think about every single interconnection scenario that could exist, and the two to me that immediately pop into my head are co-location and mid-span, but I have to think about the other ones to give you an honest answer.

MR. EDWARDS: Do you think the fact that you and I are even having this discussion to come up with a situation where an interconnection route outside of the co-location arrangement might be an 21 issue raises some question regarding whether this language belongs in this agreement?

MR. GRIECO: I think the language needs to be in the contract. I'm not sure--you may be right that the "interconnection route" particular phrase is a little bit confusing, but as far as everything else goes, I don't see any reason why that language doesn't need to be in the contract.

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MR. EDWARDS: If the issue is adequately dealt with in the context of co-location, do you think it also needs to be dealt with in the context of interconnection?

MR. GOYAL: If I could clarify this line of questioning for me, the language regarding environmental information, would it not apply to situations where WorldCom wants to co-locate in Verizon facilities? Is it meant only to apply to interconnection, or is it meant to apply to both?

MR. GRIECO: I would think any time you want to put equipment in a Bell Atlantic--Verizon facility, whether it be co-location or some other arrangement, that we would want to make sure that if we are going to have employees going and maintaining that equipment, that there is no

issues.

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MR. GOYAL: It's both, okay.

MR. EDWARDS: Do I have a pending

question? I think I do.

MR. GRIECO: Yes, you do.

If the language exists in the Interconnection Agreement, I think regardless of where it is, we want to make sure there is language in the Interconnection Agreement to address this I'm not sure if the thing you're talking about, the co-location stuff, is part of an Interconnection Agreement or if it's some other document.

The basic issue we have with a lot of these scenarios is we want to make sure that 16 | language is addressed in the Interconnection Agreement, not in other peripheral documents that might come later like the Memo of Understanding for the mid-span or similar to the operator service DA thing you were talking about earlier.

The language -- we want to see the language in the Interconnection Agreement where it's most

enforceable.

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In response to the question MR. EDWARDS: from staff you just said any time MCI WorldCom, when it puts in any of its equipment or facilities on Verizon's premises, wouldn't that always be done in the context of co-location?

MR. GRIECO: I can't say for sure. I know there's virtual co-location, there is physical co-location, scope arrangements, other things. Ι don't know every situation that would entail us putting equipment in a Verizon facility. I don't know if it's always a co-location issue or not.

In 1.1.4.2, WorldCom's MR. EDWARDS: proposed that information is available to Verizon 15 | if it's in Verizon's possession or the possession of a current or former agent, contractor, employee, affiliate, lessor, or tenant of Verizon.

Do you see that?

MR. GRIECO: Yes.

MR. EDWARDS: You would agree with me that that's a fairly broad definition of "available," 22∥wouldn't you?

MR. GRIECO: It's fairly comprehensive, yes.

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MR. EDWARDS: Do you know of any ILEC that has agreed to that definition of "available," information being available to Verizon or any information available to that ILEC?

MR. GRIECO: I don't know.

MR. EDWARDS: Would this impose a burden on Verizon to get in contact with every former employee that ever worked at a central office, for example, to determine whether they had any knowledge regarding an adverse or hazardous environmental condition once WorldCom made its intention known to co-locate, for example, in that central office?

MR. GRIECO: I suppose if you took it to the hypothetical extreme, yes, it could pose some hardship on Verizon.

MR. EDWARDS: Would Verizon also have to contact every contractor who ever had any building obligation with respect to the same central office?

MR. GRIECO: That's what the language

would say.

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MR. EDWARDS: You would agree that's not feasible, wouldn't you?

MR. GRIECO: It would be difficult.

MR. EDWARDS: And then with respect to

1.1.4.3, am I correct that WorldCom is asking for
the right to do a site investigation on any Verizon
premises for any purpose, even if unrelated to an
environmental or hazardous condition?

MR. GRIECO: No, I would not agree with that. I think what the language is saying is that we would like to do a site investigation based on our need to interconnect at that facility. It is caveated by our need for interconnection at the end of that sentence. It is not meant to imply that we can just blanket request site surveys at any Verizon facility any time we want.

MR. EDWARDS: So, the site survey is in connection with any interconnection need but unrelated to any potential environmental condition; correct?

MR. GRIECO: If you read on, the next

1 sentence in that section says, (reading) Such site 2 investigation shall be conducted only after Verizon 3 has notified MCI Metro of the presence of a hazard 4∥and only to the extent necessary for MCI Metro assess the effect of the hazard on MCI Metro's 5 |

So, I think it's fairly constrained there 8∥not to allow us randomly going around doing site survey in Verizon end offices.

Are you aware of the MR. EDWARDS: co-location rules that allow for site surveys of 12 | Verizon's premises?

MR. GRIECO: Not specifically, no. I'm 14 | not a co-location expert.

MR. EDWARDS: So, you don't have an 16 opinion regarding whether those rules adequately 17∥give WorldCom what it's seeking to get in this 18||language in 1.1.4.3?

MR. GRIECO: Having never seen this 20 | language, no, I can't give an opinion on that.

MR. EDWARDS: That's all I have,

22 Mr. Grieco. Thank you.

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MR. DYGERT: Do I take it you are finished with all these issues?

MR. EDWARDS: Yes, sir.

MR. DYGERT: Thank you. Mr. Monroe,

whenever you're ready.

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MR. MONROE: Thank you.

CROSS-EXAMINATION

MR. MONROE: Starting on issue IV-2, I want to clarify what the parties' positions are on this issue.

Is it Verizon's position that the use of two-way trunks has to be by mutual agreement?

MR. ALBERT: I would say that terms and the conditions of how we do two-way trunking need 15 to be negotiated and mutually agreed to.

As far as when we are interconnecting 17 between our two networks, think of MCI wants to use 18 two-way trunking, we are more than happy to do that. But what needs to be in place are all the 20 | particulars relative to how that's engineered and operated and administered, so all the details are 22 relating to the ongoing provisioning and

1 engineering and operation. Those parameters really 2 need to be discussed and identified and agreed to 3 by the parties to successfully implement two-way trunking between each other.

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Okav. Then, to make sure we MR. MONROE: 6 are clear on the primary issue before we get into the details you're talking about, does Verizon accept that the use of one-way or two-way trunks is at MCI's option?

MR. ALBERT: For this Interconnection 10 Agreement, yeah. We are willing to go whichever 11 12 way you want to.

Assuming we agree to the details of how to do two-way trunking, which you would want to employ at what particular locations for this Interconnection Agreement for this period, we are willing to let you pick.

If I'm screwing up, jump in here.

MR. MONROE: I think where we are, seeing how we are arbitrating this matter, whatever we can't agree on the Commission is going to be deciding for us. So then, would you agree that in

the DPL on page 108, the first sentence of the
WorldCom proposed language, 1.2.7.2, are you
agreeing that that language is acceptable,
(reading) Unless otherwise indicated in this
agreement, trunks would be provisioned as one-way
or two-way trunks as specified by MCIm?

MR. ALBERT: That's fine.

MR. MONROE: Thank you.

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If I could direct you to Verizon 4, which is your July 31st direct testimony. I'm looking at page 23, and in particular I'm looking at lines 18 through 23.

MR. ALBERT: Okay.

MR. MONROE: I'm going to take the last half of that first, where you talk about the 240 tandem trunk limitation.

It's my understanding now that's not an issue any longer since WorldCom has agreed to wear the belt, you are no longer insisting that WorldCom wear suspenders, too; is that correct?

MR. ALBERT: No, that's still a disagreement between us.

MR. MONROE: Okay. Is the matter of whether or not the 240 trunk limitation is imposed, 3 does that have any direct bearing on whether or not the parties use two-way trunks? In other words, if 5 the Commission rules in your favor or in our favor, does that really change whether or not the parties will use two-way trunks?

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MR. ALBERT: Does it alter the decision in terms of would we use one-way or would we use 10 | two-way?

MR. MONROE: Let me rephrase it. That was 12 probably awkwardly worded.

Are those two matters decidable by the 14 Commission independently? Regardless of how the 15 Commission decides the 240 trunk issue, can the 16 | two-way trunk issue be determined either way as 17 well?

MR. ALBERT: Where you're losing me is I'm 19∥not following quite what you mean by the two-way 20 trunk issue. I thought there were a number of 21 | terms and conditions that we initially didn't agree I thought they had gotten grossly narrowed to 22 on.

where this is the last one on two-way trunking.

MR. MONROE: Which one?

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MR. ALBERT: The 240 being the only last term and condition that we don't have agreement on, the utilization numbers we talked about in the 6∥hearings last week, and the MCI position to use the 60 percent utilization, but they had the 15 percent overhead. We talked through that and described 9 what had been e-mailed to Verizon with a further 10 \parallel description of what that meant. The example that 11∥had been given for that was that if there was a 12∥trunk group of a hundred trunks, and if only 60 13 were required, that MCI then meant they would be 14 agreeable to disconnect that two-way trunk group $15 \parallel down$ to 75, and I said to that example, that's fine 16 with us and took care of that.

The only open things I was aware of was 18 this 240 and also the aspect of is it a necessity 19∥for Verizon to agree to the trunk forecast, where 20∥our position is. No, we don't--it's not up to us 21 to agree to it. We will take it at your good-faith work, and we will--it will help us do the job

better.

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But other than that, I didn't think there was anything else open, trunk-wise, between us. thought we were pretty well wrapped up with it.

And maybe we are. MR. MONROE: By that, 6 do you mean that assuming the Commission is going 7 | to decide whatever open issues there are with trunk forecasting and such, is Verizon accepting the rest of WorldCom's proposed two-way trunking language?

MR. ALBERT: I don't think so. I thought there was a lot of it where we did match up, and I just mentioned the couple of things I was aware of. There may be -- there may be an issue that I didn't 14 mention that comes on the compensation side tied into this, and I don't know if that's just a 15 16 different numbered issue or kind of wrapped into the overall two-way trunking.

But I thought when we went through and laid side by side there was heck of a lot of the 20∥stuff we matched up with each other.

MR. MONROE: I had that same understanding 22 and what we got in the DPL was in many cases